



# USDA TURKEY MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL TURKEY MARKET AT-A-GLANCE

### DOMESTIC MARKET HIGHLIGHTS



The market tone on frozen whole hens and toms steady to fully steady with hens held in confidence. Demand light to moderate and best for deferred shipments. Sales fairly good for private labelled hens and toms for deferred shipping from May to August. Offerings light to adequate with hens in the tightest position. Parts and meats trading light to moderate. Demand mixed and in a full range.

### EXPORT MARKET HIGHLIGHTS

Demand moderate. Trading light with most interest noted on tom drums and thigh meat.

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 30, 2000**

#### CURRENT SHIPMENTS 2/

	OFFERS	SALES	WTD AVG	VOLUME (000)
8-16 LB HENS				
EASTERN REGION 3/	66-68	-	-	-
CENTRAL REGION 4/	64-66	64	64.00	40
WESTERN REGION 5/	66-67	-	-	-
16-24 LB TOMS				
EASTERN REGION 3/	62-63	-	-	-
CENTRAL REGION 4/	61-62	-	-	-
WESTERN REGION 5/	61-62	-	-	-

#### FORWARD SHIPMENTS 6/

WTD AVG	VOLUME (000)	DEL. PER
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-

#### OPEN COMMITMENTS 7/

VOLUME (000)	DEL. PER
-	-
-	-
-	-
-	-
-	-
-	-
-	-

**WHOLE YOUNG TURKEYS**, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) **MARCH 31, 2000**

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CENTRAL REGION 4/	64-66	-	-	-
WESTERN REGION 5/	66-67	-	-	-
16-24 LB TOMS				
EASTERN REGION 3/	62-63	-	-	-
CENTRAL REGION 4/	60-62	60	60.00	10
WESTERN REGION 5/	61-62	-	-	-

#### FORWARD SHIPMENTS 6/

WTD AVG	VOLUME (000)	DEL. PER
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-
-	-	-

#### OPEN COMMITMENTS 7/

VOLUME (000)	DEL. PER
-	-
3040	MAY-AUG
-	-
-	-
2600	MAY-AUG
-	-

**WEIGHTED AVERAGE PRICES FOR WHOLE YOUNG TURKEYS**, FROZEN CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS)

WEEK OF MARCH 31, 2000	CURRENT WEEK	LAST WEEK	SAME WEEK YEAR AGO	MONTH OF MARCH	CURRENT MONTH	LAST MONTH	SAME MONTH YEAR AGO
8-16 LB HENS				8-16 LB HENS			
EASTERN REGION	67.57	67.00	61.00	EASTERN REGION	65.35	61.84	61.69
CENTRAL REGION	64.00	66.00	60.50 **	CENTRAL REGION	64.51	60.80	60.39
WESTERN REGION	66.50**	65.50**	61.50 **	WESTERN REGION	65.00	61.25	61.20
16-24 LB TOMS				16-24 LB TOMS			
EASTERN REGION	64.25	61.80**	61.40 **	EASTERN REGION	61.87	58.50	60.89
CENTRAL REGION	60.80	61.14	60.50	CENTRAL REGION	61.02	57.71	60.40
WESTERN REGION	61.70**	61.80**	61.50 **	WESTERN REGION	61.70	58.29	61.34

\*\*BASED ON OFFERS

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED TURKEY,  
DELIVERED TO RETAILERS**

	<u>RANGE</u>
FRESH TURKEYS Y HENS 8-16#	82-90
FRESH TURKEYS Y TOMS 14-24#	82-90
FROZEN TURKEYS Y HENS 8-16#	70-72
FROZEN TURKEYS Y TOMS 14-24#	66-68
FROZEN TURKEYS Y TOMS 24-28#	69-72

**SAN FRANCISCO PROCESSED TURKEY  
DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	<u>RANGE</u>
TURKEYS Y HENS	93-105
TURKEYS Y TOMS UNDER 22#	93-105
TURKEYS Y TOMS 22-24#	93-105
TURKEYS Y TOMS 24-26#	93-105
TURKEYS Y TOMS 26 LBS & OVER	94-105

<u>FRESH TURKEYS WITH TIMERS OR EQUIVALENT</u>	U.S. GRADE A, DELIVERED FIRST RECEIVERS, EASTERN REGION, CENTS PER POUND, WEEK OF 03-APR-00			
	<u>(8-16#)</u>		<u>(16-24#)</u>	
	<u>HENS</u>	<u>LBS</u>	<u>TOMS</u>	<u>LBS</u>
	<u>PRICE</u>	<u>(000)</u>	<u>PRICE</u>	<u>(000)</u>
SALES (PROMOTIONS INCLUDED)	71.00	1480	70.88	640
SALES (PROMOTIONS NOT INCLUDED)	71.00	1480	70.88	640
SALES (PROMOTIONS ONLY)				
SALES (PRICE TO BE DETERMINED)		280		100

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**NUMBER OF TURKEYS SLTRD IN FEDERALLY INSP PLANTS**

BY GEOGRAPHICAL AREAS		WEEK ENDING 18-MAR-00 (PRELIMINARY) (RELEASED 12:00 NOON CENTRAL TIME)					
		<u>—YOUNG TURKEYS—</u>		<u>FRYER</u>	<u>OLD</u>	<u>TOTAL</u>	<u>TKY</u>
	<u>THOUSAND</u>	<u>PW</u>	<u>AVG</u>	<u>RSTR</u>	<u>BAND</u>		<u>AVG</u>
	<u>HEAD</u>	<u>% CHG</u>	<u>WT</u>	<u>—THOUSAND HEAD—</u>			<u>WT</u>
N EAST	1,344	72	22.81	NONE	NONE	1,344	22.81
S ATL	592	-39	31.26	(A)	(A)	604	31.12
N CENT	1,831	2	30.07	(A)	(A)	1,854	29.99
S CENT	603	4	21.08	(A)	(A)	610	21.13
WEST	298	-2	25.43	(A)	(A)	324	23.94
U.S.TOTAL	4,668 (B)	-3	26.67	24	44	4,736	26.54
TO DATE							
2000	49,240 (B)			109	399	49,748	
TO DATE							
1999	45,772 (B)			0	327	50,713	

(A) Not published to avoid disclosing individual operations.

(B) Number of young banded breeder turks included: for the week 12,000 for the year 73,000; last year to date 167,000.

<u>LIVE TURKEYS SLAUGHTERED</u>		Week Ending 18-MAR-00		
	<u>YOUNG(A)</u>	<u>YOUNG</u>	<u>OLD</u>	<u>TOTAL</u>
	<u>BREEDERS</u>		<u>BREEDERS</u>	
	<u>THOUSANDS</u>			
HEAD	4,680	12	44	4,736
AVG WT	26.50	25.00	23.80	26.54
LAST WEEK	4,408	20	33	4,461
SAME WEEK YR AGO	4,614	0	30	4,644
AVG WT	25.97	0.00	27.50	25.98
TO-DATE/2000	49,276	73	399	49,748
TO-DATE/1999	50,219	167	327	50,713

(A) Includes 109,000 fryer/roasters in 2000 and 0,000 in 1999.

**CALIFORNIA TURKEY SLTR UNDER FED. INSP** 18-Mar-99  
 FRYER/ROASTER 24, TO DATE 48; YOUNG 298 HD, 7,579 LBS,  
 TO DATE 2,577 HD, 63,388 LBS; OLD 2 HD, TO DATE 44 HD;  
 TOTAL 324 HD, TO DATE 2,669 HD.

**TURKEY MOVEMENT TREND**

(IN THOUSAND POUNDS) SLAUGHTER-CERTIFIED RTC TURKEYS

SEPTEMBER	409,047 *
OCTOBER 1-18, 2000	247,169 *

To date 2000	1,054,930 *
To date 1999	1,046,696 *

\* PRELIMINARY

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 30 MARCH 2000.

Undertone continued mixed on fresh tom breast meat with premiums noted on less than truckload volumes for delivery this week and next week. Demand fair for the light to generally adequate offerings. Tom drum undertone steady to barely steady, however, some sellers are indicating increased confidence in the market due to the increased domestic trading and exports to the Caribbean and Asia. Thigh meat trade sentiment steady to instances weak, however, some are cautiously optimistic as they watch for cattle disease problems in Asia. For export: frozen (mixed load) destrapped tenderloins 165 and tom breast meat 175 cents delivered.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/	103.75		103.75	160
BREASTS, 4-8 LBS GRADE A—FRESH 2/	139.00		139.00	10
BREASTS, 4-8 LBS PLANT GRADE 2/		W	95.14	43
DRUMSTICKS, TOM	26.00-27.00		26.50	160
DRUMSTICKS, TOM—FRESH				
DRUMSTICKS, HEN	22.50		22.50	36
WINGS, FULL-CUT, TOM	22.00		22.00	6
WINGS, FULL-CUT, HEN		T	25.00	9
WINGS, V-TYPE, TOM		T	23.00	30
WINGS, V-TYPE, HEN		R	39.00	120
NECKS, TOM	16.00		16.00	10
NECKS, HEN		R	15.50	16
BREASTS, B/S, TOM 3/	175.00		175.00	40
BREASTS, B/S, TOM—FRESH 3/	182.00		182.00	63
THIGH MEAT		W	66.00	10
THIGH MEAT—FRESH	67.00		67.00	25
BREAST TRIM MEAT		R	117.00	40
SCAPULA MEAT		F	80.00	40
TENDERLOINS	140.00		140.00	12
DESTRAPPED TENDERS		W	157.00	40
DESTRAPPED TENDERS—FRESH	168.00		168.00	40
WING MEAT WITH SKIN		W	44.00	40
MECHANICALLY SEPARATED 4/				
MECHANICALLY SEPARATED—FRESH 4/		M	17.54	480
EXPORT TRADING				
DRUMSTICKS, TOMS	26.00-27.00		26.69	420
WINGS FULL-CUT - TOMS	19.50		19.50	120
WINGS, V-TYPE, TOM		W	19.50	104
TAILS		W	19.00	28
MECHANICALLY SEPARATED 4/		W	14.11	144
THIGH MEAT - FROZEN	62.00		62.00	208

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Breasts are bagged; rib, back, and wing meat included; and basted. 3/ Without tenderloins. 4/ Product contains 15-20% fat with skin added.

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 31 MARCH, 2000.

Trade sentiment mixed on fresh tom breast meat with some not seeing the strength that others are indicating. Demand light to fair on fresh tom breast meat with best interest noted for prompt shipments. Offerings of fresh tom breast meat short for the next day's delivery, light to generally adequate for 1 to 2 weeks out. Fresh tom breast meat trading fair with spot premiums noted for prompt shipments. Demand fair on tom full-cut wings with increased confidence starting to be noted as exports start moving inventories into a better balance. Tom full-cut wing trading fair consisting mostly of exports. White trim (1 load) 56 cents delivered.

DOMESTIC TRADING	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
BREASTS, 4-8 LBS GRADE A 2/		R	103.75	160	101.98	533
BREASTS, 4-8 LBS GRADE A—FRESH 2/		R	139.00	10	139.00	10
BREASTS, 4-8 LBS PLANT GRADE 2/		W	95.14	43	96.35	123
DRUMSTICKS, TOM		R	26.50	160	26.50	200
DRUMSTICKS, TOM—FRESH						
DRUMSTICKS, HEN	22.00-23.00		22.80	200	22.82	316
WINGS, FULL-CUT, TOM	19.50-20.50		20.00	120	20.10	126
WINGS, FULL-CUT, HEN	22.00-25.00		23.50	80	23.65	89
WINGS, V-TYPE, TOM		T	23.00	30	23.00	30
WINGS, V-TYPE, HEN						
NECKS, TOM		R	16.00	10	16.00	10
NECKS, HEN						
BREASTS, B/S, TOM 3/	170.00		170.00	40	172.50	80
BREASTS, B/S, TOM—FRESH 3/	178.00-183.00		180.29	420	179.16	793
THIGH MEAT		W	66.00	10	66.00	10
THIGH MEAT—FRESH	67.00		67.00	26	67.00	51
BREAST TRIM MEAT	117.00-118.00		117.67	120	117.67	120
SCAPULA MEAT	82.00		82.00	40	82.00	40
TENDERLOINS		R	140.00	12	140.00	12
DESTRAPPED TENDERS	159.00-160.00		159.50	80	159.00	160
DESTRAPPED TENDERS—FRESH	166.00-170.00		168.43	262	168.27	422
WING MEAT WITH SKIN		W	44.00	40	44.00	40
MECHANICALLY SEPARATED 4/	15.00		15.00	40	15.00	40
MECHANICALLY SEPARATED—FRESH 4/	17.00-18.00		17.85	260	17.65	740
EXPORT TRADING						
DRUMSTICKS, TOMS	27.00		27.00	208	26.53	1,104
WINGS FULL-CUT - TOMS	20.50-21.50		20.87	328	19.88	760
WINGS, V-TYPE, TOM		W	19.50	104	19.50	104
TAILS		W	19.00	28	19.00	28
MECHANICALLY SEPARATED 4/		W	14.11	144	14.11	144
THIGH MEAT - FROZEN	66.00		66.00	40	64.13	520

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

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